Empower Accounting, Operations, and Sales with End-To-End Visibility

Air cargo is a vital contributor to the profitability of the airline business. On an average, the cargo business generates 9% of an airline’s revenues. This represents more than twice the revenues from the first class passenger segment with a much higher profit percentage. Tight profit margins in the airline industry and IATA e-Cargo modernization initiatives are driving many air cargo customers to look for ways to improve their overall productivity, increase accounting efficiency, shorten accounting cycles and grow sales margins. Digi-Accounting can play a key role here.

Benefit from a Single View of Operations and Financial Systems

In many organizations, cargo operations and accounting systems operate independently leading to multiple sources of data capture, manual entry errors, and associated data integrity issues. The error prone entry of air waybills into accounting systems leads to inaccurate billing, delayed submission of invoices, under collection of payments, poor cash flows, bad debts and revenue leakage. As a result, airlines struggle to improve backend revenue accounting and financial reporting while improving front-end sales margins, as they lack complete visibility into financial information. While Cargo Sales departments are leaving profit on the table, there is lack of visibility into host and net revenue during pre-flight planning. Sales teams are unable to make informed choices.

HIGHLIGHTS

- End-to-end visibility across operations and financial systems
- Improved profitability and customer service
- Improved employee productivity
- Enhanced cash flow
- Greater data integrity across functions

about routes and flights or focus on shipments that provide the most suitable ratio of revenue, volume, and weight. Digi-Accounting provides airlines with full financial control and automation of their revenue accounting process including air waybill audit and adjustments, revenue determination and proration, invoicing, agent commission, payable and receivable management and reporting. End-to-end visibility of financial information across critical integrated systems leads to more informed choices around routes, flights and shipments.

Achieve Seamless Integration with the Core Logistics Management Solution

Unisys Digistics system is the world’s most comprehensive air cargo management system that helps carriers manage their logistics chain – from initial booking, and air waybill creation, through warehouse and flight management, real-time and piece level tracking and control, all the way to delivery. When Digi-Accounting is deployed with Digi-Core operations system, users benefit from a shared user interface, single sign on, and menu structure with real-time integration and processing of air waybills in accounting the second they clear export audit in operations. Support data, such as customer details, credit controls, currencies, airport details, rates, contracts, and Air waybill stock, proration tables is shared and used by both the Digi-Core operational and Digi-Accounting modules, removing the need for data to be duplicated and maintained across two separate systems. This integration and efficiency provides airlines the capability to invoice early and realize cash much earlier to provide better cash flows to the organization. Accuracy of data also helps to reduce rejections and under collections.

Explore Key Features and Benefits

The key features of Digi-Accounting and the associated benefits are listed below:
- CASS (Cargo Agent Settlement System) billing and IATA SIS (Simplified Interline Settlement) interfaces and support
- Automated payment entry and application to account and documents that use incoming payment files
- Browser-based functionality, common menu and Single Sign-On across Digi-Accounting and Digi-Core as a fully integrated Digistics Cloud Service
- Extensions into our Digi-Analytics service for complete data warehouse for reporting and analytics
- Multi-year and real-time access to the archive of air waybill and accounting data (e.g., invoices; receivables; histories)
- Open system interfaces to and from the airline’s finance applications
- Web services to support cargo.com and Digi-Portal e-commerce needs for online invoice and account status

The solution provides the following benefits to customers:
- Improved profitability and customer service leveraging accurate revenue and operations data
- Improved employee productivity through accurate business processes and lesser number of customer disputes
- Enhanced cash flow by enabling invoicing once export audit criteria is satisfied – 3 to 4 days faster than traditional invoicing processes
- Quicker deployment, reduced costs, and airline community collaboration via a SaaS model
- Reduce enterprise wide cost of data creation in multiple systems

For more information, please visit www.unisys.com/digistics or write to travelandtransportation@unisys.com