



TRANSFORMING YOUR BUSINESS WITH UNISYS AND MICROSOFT DIGITAL WORKPLACE SERVICES

MICROSOFT PARTNERSHIP HIGHLIGHTS

Unisys and Microsoft bring clients business and IT benefits. Here are some of the ways Unisys stands out as a leading Microsoft Gold Partner:

- *Microsoft Competencies in seven areas including:*
 - *Gold Cloud Platform*
 - *Gold Cloud Productivity*
 - *Gold Collaboration and Content*
 - *Gold Data Center*
 - *Gold Application Development*
 - *Gold Data Platform*
 - *Silver Windows and Devices*
- *Azure Innovation Partner of the Year in 2015 and 2017*

Transforming Your Workplace

Technology has fundamentally changed the nature of work. The ability to create a digital workplace—a virtual, digital equivalent of a physical workplace—is critical to any organization's success. However, transitioning to a digital workplace comes with a set of challenges.

Unisys helps organizations address those challenges with deep focus on the end user and proven expertise in delivering superior end-user experiences. With Unisys, our customers get a partner to help them transform their workplaces while maintaining their security posture. And as a hardware and software platform-agnostic vendor, our technology solutions work with the solutions you already have - extending your investment.

With Unisys and Microsoft, your organization can more effectively move to the cloud and digital workplace—all while keeping your data secure and cloud access regulatory compliant.

Why Transform Today?

- According to Forrester, **89% of businesses' decision makers** believe digital will disrupt their business within the next twelve months.¹
- Only **30% of digital business transformation** efforts will succeed based on Gartner expectations.²
- According to Gartner, **62% of employees** are already using personal devices in the workplace, and **80% of employees**³ admit to using non-approved SaaS apps to get work done.⁴
- **By 2020, 60% of business users** will be provisioned, in whole or in part, with office productivity system capabilities from the cloud.⁵

¹ The Digital Business Imperative. ² Gartner Press Release, January 2015. ³ Business2Community, The Future of Work.

⁴ The Mobile Worker; The Hidden Truth Behind Shadow IT, Six Trends Impacting Your Security Posture, Stratcast, a division of Frost & Sullivan.

⁵ Gartner, Market Guide for Implementation and Migration Service Providers—Office 365 and Google Apps for Work, 23 February 2016.

How Unisys and Microsoft Help Customers Transform

Access your data anywhere, anytime—

Unisys and Microsoft empower digital workers by giving them convenient, seamless access to their work, personal information, and systems, regardless of the devices and applications they use.

Unify the management of your PCs, Macs and mobiles devices—Unisys centralizes the management of all your endpoint devices (PCs, Macs, tablets, smartphones, and virtual desktops and applications). We manage policies, patches, and applications in a holistic way for all of your devices.

Accelerate a migration to Windows 10—

Assess your current environment, and identify applications that may not be compatible with Windows 10 to ensure an end-to-end, cost-effective migration. Once migrated, organizations can rapidly take advantage of the best of the security, productivity, and mobility features that Windows 10 offers.

Easily move to Office 365— With Unisys, organizations can simplify and accelerate their move to Office 365 while reducing risk and maintaining user productivity through the migration and beyond. Unisys helps assess the organization's current state, defines the best solution, pilots the Office 365 deployment, performs the migration, and provides ongoing managed services for support.

How a Large Government Agency Implemented a Microsoft Productivity Solution to Drive End-To-End Business Change

A government agency was looking to transform to an innovative, consumption-based solution in order to reduce CapEx and the cost of IT. At the same time, they were looking to improve the **agility, scalability, and reliability** of their IT services.

The agency was struggling to keep its systems up to date and needed a solution that **kept pace with constantly evolving technology**, resulting in an agile, cloud-based solution.

Unisys helped the agency to transform their current solution into a secure **private and hybrid cloud model**. This enabled employees to access information across workplace systems within the office and on the go as well.

Unisys' solution enabled the agency to shift their focus from time-consuming system maintenance to more **strategic initiatives**. Due to this switch in focus, the agency is now seeing **reduced CapEx and OpEx with anytime, anywhere productivity**.

The agency now has **secure access to enterprise productivity and collaboration systems**, accessible from any device. Additionally, as the systems are now cloud-based, they are **continuously updated** with the latest supported software, removing the need for manual updates.

WHY UNISYS

- **End-user focus**—*Unisys has extensive experience delivering workplace services for enterprise clients. We understand their needs and how to ensure they remain productive during and after a transformation.*
- **Deep security expertise**—*Unisys has deep experience delivering secure solutions for infrastructure and end-user services.*
- **Personal, productive IT support**—*Unisys Digital Tech Café™ keeps workers productive by offering storefront-style, end-user friendly, walk-in on-site IT support.*
- **Productivity built for business**—*Unisys Workspace Productivity-as-a-Service is designed from the ground up to deliver communication, collaboration, and endpoint management capabilities based on the latest Microsoft software, and is implemented as a service.*
- **Tailored services**—*Unisys offers personalized end-user services so that different types of personas can access tools, services, and support channels that are relevant to their roles and work patterns.*

Let's get started

Taking full advantage of Unisys and Microsoft solutions can help you increase productivity and reach your business goals. Get in touch with us today and discover how Unisys can help you get started.

Contact: GlobalAlliances@unisys.com

Visit: www.unisys.com/strategic-alliance-partners



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