



AN IN-DEPTH LOOK AT UNISYS DIGITAL WORKPLACE SERVICES USING MICROSOFT SOLUTIONS

MICROSOFT PARTNERSHIP HIGHLIGHTS

Unisys and Microsoft bring clients business and IT benefits. Here are some of the ways Unisys stands out as a leading Microsoft partner:

- *Unisys is a Microsoft Gold partner.*
- *Unisys was recognized in three ISG Archetype reports as a Global Leader for Digital Workplace Services. Unisys was the leading service provider in “Ability to Execute” in the 2017 Gartner MQ for Managed Workplace Services, NA.*
- *Unisys was named an Azure Innovation Partner of the Year in 2015 and 2017.*
- *Microsoft Competencies in seven areas including:*
 - *Gold Cloud Platform*
 - *Gold Cloud Productivity*
 - *Gold Collaboration and Content*
 - *Gold Data Center*
 - *Gold Application Development*
 - *Silver Data Platform*
 - *Silver Windows and Devices*

Transforming Your Workplace

Technology has fundamentally changed the nature of work. The ability to create a digital workplace — a virtual, digital equivalent of a physical workplace — is critical to any organization’s success. However, transitioning to a digital workplace is not easy, and organizations need the right strategies to manage risk and expense.

Unisys helps organizations address those challenges through deep focus on the end user and proven expertise in delivering superior end-user experiences. With Unisys, our customers get a partner to help them transform their workplaces while maintaining their security posture. And as a hardware and software platform-agnostic vendor, our technology solutions work with the solutions you already have - extending your investment.

With Unisys and Microsoft, your organization can more effectively move to the cloud and digital workplace — all while keeping your data secure and cloud access regulatory compliant.

Addressing Industry Challenges

- Limited resources and skills
- Budget constraints
- Outdated, siloed systems and applications
- Lack of a strategic approach to transformation
- Security and regulatory requirements
- Complex legacy systems
- Lack of expertise in managing change

Benefits we Deliver

- **Increased user productivity** — Transform your end-user environment by delivering new capabilities faster, while improving productivity, reducing costs, and enhancing the end-user’s experience.
- **Secure and compliant solutions** — Unisys offers secure private and hybrid cloud enablement across workplace systems, ensuring your data is secure and access to data is compliant with industry regulations.

- **Keep pace with innovations** — Unisys works together with Microsoft to provide continuous innovation using up-to-date and supported software, enabling clients to take advantage of the latest technologies.
- **Reduced costs** — Unisys' costs are based on actual usage, leading to lower CapEx and OpEx than other service providers.

Key Features Unisys Offers

- **End-user focus** — Unisys has extensive experience delivering end-user services for enterprise clients. We understand their needs and how to ensure they remain productive during and after a transformation.
- **Keep data secure** — Unisys has deep experience delivering secure solutions for infrastructure and end-user services, ensuring clients make secure use of technology to keep their data protected.
- **Personal, productive IT support** — Unisys Digital Tech Café™ keeps workers productive by offering storefront-style, end-user friendly, walk-in on-site IT support.
- **Workspace Productivity-as-a-Service is built for business** — Designed from the ground up to deliver the right mix of communication, collaboration, and endpoint management capabilities based on the latest Microsoft software and implemented as a service in a private, public, or hybrid configuration.
- **Personalized services** — Unisys offers customized end-user services so different types of personas can access tools, services, and support channels relevant to their roles and work patterns.

How our Clients use our Services

Enable and empower digital workers to be **productive and collaborative** and get their work done **from any location, anytime, and from any device**



Holistic end-to-end cloud-based (private, hybrid, or public), mobility-enabled productivity and collaboration platform.

- Private implementation for security, data sovereignty, confidentiality, or compliance reasons.

- Public implementation for agility, flexibility, and price advantage.
- Hybrid implementation to take advantage of the best of public and private clouds.
- Unify the management of all end-user devices in the enterprise — from PCs to Macs to mobile devices — to improve security and efficiency.



Preparing and planning for the digital workplace of the future

Enterprise mobility for the future accommodating IoT, wearables, digital virtual/personal advisors, BOTs, etc.)

- Smart buildings that include the automation and centralized control of the building's heating, ventilation, air conditioning, and lighting.
- AI-enabled devices that learn as they work and become more efficient and productive as they learn.
- Planning for the convergence of technologies and the increasing utilization of consumer-grade devices in enterprises.

Take a Deeper Look at our Award-Winning Partnership with Microsoft



Unisys is a Microsoft Gold Certified partner that holds the following credentials:

- Gold Cloud Solution Provider partner for Azure and Office 365.
- Global Cloud Managed Service partner.
- Global OEM partner.
- Global Enterprise Security partner (MSSP, GDPR, Stealth on Azure).



Azure Innovation Partner of the Year 2015 and 2017

- 240% YoY Azure growth (FY16 to FY17).
- Vertical industry solution offerings on Azure, including AirCore and AMANDA Licensing and Permitting.
- Azure-based IT Service Management (ITSMaaS) offering.

UNISYS SOLUTIONS AND SERVICES

Unisys has a wide offering of services that ensure clients are using Microsoft solutions efficiently and effectively.

Office 365 Planning and Migration

Services—Accelerate your move to Office 365, reducing risks and keeping your users happy and productive.

Workspace Productivity-as-a-Service—

A comprehensive set of “as a Service” modules for the modern workplace.

Unified Endpoint Management

Services—Stay ahead of emerging technologies while minimizing management time and giving users a fast and reliable end-user experience.

Windows 10 Planning and Migration

Services—Enhancing user productivity with reduced complexity, minimized investments, and controlled deployment costs.

Digital Support Service Center and

Digital Tech Café—An extremely talented support team that keeps end-users productive, minimizing downtime.



Unisys **Security Advisory Services** help clients make best use of Microsoft technology in highly secure public, private and hybrid clouds including endpoint security.



Workspace Productivity-as-a-Service

platform is designed from the ground up to deliver the right mix of Microsoft technologies for your end-users.

How Unisys and Microsoft Help

Access your data anywhere, anytime —

Unisys and Microsoft empower digital workers by giving them convenient, seamless access to their work, personal information, and systems, regardless of the devices and applications they use.

Unify the management of PCs, Macs, and mobile devices —

Unisys centralizes the management of all your endpoint devices (PCs, Macs, tablets, smartphones, and virtual desktops and applications). We manage policies, patches, and applications in a holistic way to increase security and improve efficiency.

Accelerate a migration to Windows 10 —

Assess your current environment, and identify applications that may not be compatible with Windows 10 to ensure an end-to-end, cost-effective migration. Once migrated, organizations can rapidly take advantage of the best of the security, productivity, and mobility features that Windows 10 offers.

Easily move to Office 365 — Unisys can help assess an organization's current state, define the solution that fits best, pilot a deployment of Office 365, and perform the migration. Additionally, Unisys provides ongoing managed services to help organizations simplify and accelerate their move to Office 365 while reducing risk and maintaining user productivity throughout the migration and beyond.

Increase your speed-to-business results —

Unisys' extensive experience and deep knowledge delivering workplace solutions help accelerate migrations to Office 365 and reduce risks, ensuring that organizations see their desired results more quickly.

By outsourcing end-user support services to Unisys, we are able to cost-effectively provide comprehensive support for our employees to better serve our customers. This has resulted in increased momentum of business growth both in market share and new customers.

— **Jorge Mancilla**
ITO Help and Support Sub-Director
HSBC México

Let's get started

Taking full advantage of Unisys and Microsoft solutions can help you increase productivity and reach your business goals. Get in touch with us today and discover how Unisys can help you get started.

Contact: GlobalAlliances@unisys.com

Visit: www.unisys.com/strategic-alliance-partners



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